

Introduced: Ms. Mach
1st Reading: July 13, 2020
2nd Reading: August 10, 2020
Passed: August 10, 2020
Posted: August 11, 2020
Effective: August 10, 2020

RESOLUTION NUMBER 2087

A RESOLUTION TO AUTHORIZE THE NEGOTIATED PURCHASE OF CERTAIN GOODS AND SERVICES FROM VARIOUS VENDORS AS ENUMERATED HEREIN WHEN TOTAL FISCAL YEAR PURCHASES FROM EACH VENDOR EXCEED TEN THOUSAND DOLLARS (\$10,000)

WHEREAS, Section 40, "Purchases," of the Greenbelt City Charter, as amended, authorizes the City Council to waive bidding procedures and to authorize by resolution a negotiated purchase or contract whenever it is in the best interests of the City; and

WHEREAS, the purchases of certain goods and services from certain vendors during Fiscal Year 2020 individually may cost less than \$10,000 but will in the aggregate exceed \$10,000 for the year; and

WHEREAS, payment for the various vendors will be based on the best current negotiated or contract price available; and

WHEREAS, monies for these goods and services have already been approved by the City Council in the Fiscal Year 2021 budget; and

WHEREAS, the City Council has determined it to be in the best interests of the City to purchase the goods and services listed for the enumerated reasons on a negotiated basis. NOW, THEREFORE,

BE IT RESOLVED by the Council of the City of Greenbelt, Maryland, that the City Manager be and hereby is authorized to purchase the following goods and services listed.

- See Attachment -

PASSED by the Council of the City of Greenbelt, Maryland, at its regular meeting of August 10, 2020.



Colin A Byrd, Mayor

ATTEST:



Bonita Anderson, City Clerk

City of Greenbelt, Maryland
Recommended Vendors for Negotiated Purchase - FY 2021

Vendor-Number	Commodity	Requesting Department	FY2020	FY2019	FY2018	FY2017	FY2016	Justification for not Bidding
1 Alexander & Cleaver PA - 905	Legal Services	Admin	91,106	164,542	28,100	New FY18	-	Selected by competitive process
2 Best, Best & Krieger - 137	Cable Issues & Franchise Negotiations, Small Cell Issues	Admin	6,385	15,058	1,127	4,308	new FY17	Long-term relationship
3 CTC Technology & Energy	Oversee Small Cell Applications	Admin	New FY21	-	-	-	-	Specialized Service
4 Davenport & Co. LLC - 3061	Financial Consultant	Admin	0	18,119	New FY19	-	-	Specialized Service
5 Ely Inc - 4183	Museum services/Storage	Admin	10,670	New FY20	-	-	-	Specialized Service
6 Friends of Old Greenbelt Theatre - 6742	Theatre management	Admin	141,427	59,217	63,128	37,228	42,107	Selected by competitive process
7 Granicus Inc - 4960	Video Streaming/Open Platform	Admin	30,950	25,518	36,606	9,489	9,489	Specialized Service
8 Greenbelt Homes Inc - 363	Museum Co-op fees & Playground Maint	Admin	10,074	15,942	13,129	18,005	6,770	Sole Provider
9 Jackson Lewis - 6613	Legal Services: CBA	Admin	59,581	310	47,747	20,507	0	Specialized Service
10 Maryland Municipal League-563	Membership	Admin	25,598	27,421	24,167	24,736	26,127	Govt Association
11 Metropolitan Washington Council of Governments - 601	Association fees	Admin	19,845	19,100	18,522	17,968	17,685	COG Contract
12 Miles & Stockbridge - 3801	Legal services: Bond Counsel	Admin	24,500	25,220	33,668	9,846	0	Specialized Service
13 Nicholas P Pipino & Assoc - 982	Audio Visual Maint Contract	Admin	6,374	4,945	143,484	New FY18	-	State Contract
The Hartford - 3694								
14 (formerly Acta Middletown - 4257)	Employee life insurance	All	37,499	39,296	34,749	36,821	39,105	Competitive Pricing & Value
15 Amazon.com - 7039	Misc products	All	32,208	31,312	New FY19	-	-	Competitive Pricing & Value
16 AT&T Mobility (1027) - 220218	Cellular phone service	All	29,197	36,575	39,399	44,049	41,979	State Contract
17 Capitol Office Solutions -147	Copier Service & supplies	All	16,883	16,515	17,612	27,248	38,447	Competitive Pricing & Value
18 Carefirst Bluecross Blueshield - 512803	Employee Health Insurance	All	1,477,025	1,973,703	1,870,005	1,620,784	1,737,313	Competitive Pricing & Value
19 Key Risk Ins (replaced Chesapeake Employers Ins FY19) - 210190	Workers compensation insurance	All	617,530	567,882	692,182	632,756	615,769	Long-term relationship
20 Delta Dental - 6092	Employee Dental Insurance	All	109,026	124,351	120,425	110,734	121,095	Competitive Pricing & Value
21 Express Scripts - 512808	Employee prescription drugs	All	272,906	315,635	304,580	273,546	301,523	Competitive Pricing & Value
22 International City/County Management Association (ICMA) - 419 + 512802	Deferred compensation program	All	629,160	619,798	537,937	756,697	783,318	Long-term relationship
23 James River Solutions - 6703	Unleaded Fuel	All	129,302	163,746	135,569	113,561	137,438	COG Bid
24 Local Government Insurance Trust- 1125 & 528	Liability & property insurance	All	157,033	153,823	158,696	157,522	149,667	Competitive Pricing & Value
25 Maryland State Retirement System 512806, 512807, 527301, & 527302	Retirement and pension plans	All	1,857,509	1,785,878	1,682,060	1,590,937	1,598,295	State Agency
26 Staples - 486, 5718 & 5925	Office & Green Cleaning Supplies	All	39,155	24,149	19,944	16,508	23,865	NJPA Contract
27 Tripple Sports & Promotions LLC - 4466	Uniforms	All	39,155	11,885	10,050	7,845	9,879	Competitive Pricing & Value
23 Verizon - 523801	Local phone service	All	42,728	48,916	33,677	23,290	12,482	Sole Provider
24 Verizon Wireless 1966	Police laptops & Cell Phones	All	39,250	43,152	41,239	41,764	43,901	State Contract
25 Xerox - 292 (replacing COS)	Copier Service & supplies	All	20,827	20,028	16,653	6,722	-	Competitive Pricing & Value
26 Petsmart - 3339	Animal Food & Supplies	Animal Control	5,288	8,702	9,398	7,933	10,178	Local Vendor, Competitive Pricing
27 Spay Now - 6734	Veterinarian services	Animal Control	14,302	15,161	15,823	9,910	12,900	Competitive Pricing & Value
28 Epstein, Norman-1374	Psychological services	CARES	8,250	9,900	10,890	10,450	11,000	Long-term relationship
29 Bolton Partners Inc - 4789	Post Retirement Medical	Fin & Admin	2,000	9,500	0	9,500	0	Actuarial Study every two years
30 Cohn Reznick - replaced McGladrey 2015	Auditing services	Fin & Admin	37,500	36,500	35,500	34,500	32,500	Selected by competitive process
31 Columbia Bank - 523403	Banking services	Fin & Admin	36,619	38,862	38,445	33,986	31,347	Selected by competitive process
32 Greenbelt News Review - 368	Legal & help wanted ads	Fin & Admin	21,770	24,181	25,363	19,068	22,235	Local Vendor, Competitive Pricing
33 Muniicap - 3493	TIF Administrator	Fin & Admin	17,463	8,206	New FY19	-	-	Specialized Service
34 Occupational Medical Services - 3774	Employee Physicals	Fin & Admin	12,471	11,579	7,223	8,595	10,410	Competitive Pricing & Value
35 Superior - Pentamont (was Sungard) - 1721	Financial system software maint	Finance	12,654	71,663	50,196	48,667	52,560	Sole Provider
36 Washington Post - 7055	Employment Advertising	HR	5,290	10,030	New FY19	-	-	Competitive Pricing & Value
37 CDW-G Computer Center Inc-153	Computers	IT	9,297	27,834	11,153	8,622	8,756	Competitive Pricing & Value
38 Delta Telephone & Cabling - 5016	Phone Maint & Licenses	IT	61,885	7,123	9,612	8,300	1,288	Local Vendor, Competitive Pricing
39 GHA Technologies - 4077	Computers & Computer Equip	IT	33,866	17,177	1,962	10,239	19,290	Competitive Pricing & Value

City of Greenbelt, Maryland
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40	J&M Security Solutions - 1007	Security Cameras	IT	3,925	100,859	53,500	New FY18	- Selected by competitive process
41	MCCI - 2709	Laserfische Project Mgmt	IT	24,280	36,355	New FY19	-	Competitive Pricing & Value
42	Microsoft - 6170	Email Service	IT	10,894	10,289	9,812	9,830	9,801 Competitive Pricing & Value
43	SHI International Corp - 4028	Computer supplies & Licensing	IT	9,012	New FY20	-	-	Competitive Pricing & Value
44	Vermont systems - 956	Rec Trac Upgrade, Training, Maint	IT	7,194	13,968	16,562	6,353	8,394 Specialized Service
45	Zones - 34	Computer Equipment	IT	0	810	43,820	24,979	6,577 Last competitive quote June 2016
46	Perconti Data Systems - 5396	Utopia System Upgrade & Maint	IT/Planning	9,995	14,495	13,495	5,995	5,995 Sole Provider
47	Charles P. Johnson & Assoc - 4802	Construction Inspection/Management Services	Planning	195,868	66,520	35,417	0	Competitive Pricing, long-term relationship and Greenbelt firm
48	Bradley Site Design - 1918	Design & Signage for Gateway and Buddy Attick Park Projects	Planning	0	1,000	8,004	20,904	23,096 Long-term relationship
49	Greenman Pedersen - 379	Engineering consultant	Planning	29,022	101,298	118,035	115,398	100,410 Long-term relationship
50	NAA, Inc. - 3905	Remediation of CC Windows	Planning	0	New FY20	-	-	Selected by competitive process
51	Acme Auto Leasing LLC - 3190	Police Undercover Leased Vehicle	Police	61,875	78,993	61,875	88,750	45,000 Competitive Pricing & Value
52	American Traffic Solutions (ATS) - 3203	Redlight citation processing	Police	260,615	217,918	180,149	215,786	224,126 Howard County Contract
53	AXON - 620	Body Cameras	Police	5,850	64,624	66,499	New FY18	- Specialized Service
54	Community College of Baltimore County - 2106	Police academy	Police	10,443	0	2,020	3,528	New FY17 Specialized Service
55	Complus Data Innovations - 4299	Parking ticket collection services	Police	6,979	14,133	14,434	21,569	28,662 Competitive Pricing & Value
56	D & D Tire - 3204	Auto & Truck Tires	Police	30,770	33,171	28,751	26,292	21,541 State Contract
57	Emerg Serv Consult Intl - 2933 (was Fields Consulting Group - 5873)	Promotional Assessment Center	Police	0	18,000	0	20,500	0 Competitive Pricing & Value
58	Galls Inc - 329	Uniforms and police equipment	Police	18,229	16,083	8,274	9,143	16,519 Sole Provider
59	Gun Shop, The 899	Firearms training, ammunition	Police	17,976	17,592	7,603	10,973	15,964 State Contract
60	Howard County - 2572	Redlight Camera	Police	9,515	10,718	10,254	10,302	9,068 Specialized Service
61	Municipal Emerg Sv Dep - 145 (was Lawmen Supply - 6505)	Simmunition Training, body armor, uniforms	Police	26,985	26,255	25,903	19,665	16,067 Specialized Service
62	Major Police Supply - 4188	Emergency equipment & installation on police vehicles	Police	162,120	141,446	31,409	78,250	68,202 State Contract
63	Motorola - 6109	Radios & related service	Police	34,111	27,740	29,934	17,161	15,967 State Contract
64	Quill - 3937	Office Supplies	Police	10,867	13,355	11,179	11,635	4,779 Competitive Pricing & Value
65	Rekor Recognition Systems - 3487 (was Brekford International - 4533)	Speed Cameras; Purchase and installation of Police Laptops	Police	211,520	239,500	260,400	245,000	272,480 Specialized Service
66	Silver Hill Cleaners - 149	Uniform cleaning	Police	8,356	9,042	12,062	14,598	19,912 Competitive Pricing & Value
67	Steven Keller - 2397	Background Checks	Police	20,314	23,326	13,046	5,083	- Long-term relationship
68	Tyler Tech (includes Executime) 5332	CAD Computer System & Executime	PD & Finance	90,303	51,006	104,350	100,196	98,304 Selected by competitive process
69	Suburban Signs Inc - 856	City Vehicle decals & Installation	PD, PW, PCD	10,586	19,872	7,035	8,902	9,175 Competitive Pricing & Value
70	University of Maryland - 942, 4847	Police Academy, Election tabulation	Police & Admin	17,897	4,452	11,903	4,452	9,946 Specialized Service
71	Assa Abloy Entrance Systems US Inc-840	Door repairs	Public Works	3,400	9,860	5,807	-	- Local Vendor, Competitive Pricing
72	B Clean 3911 (name chg was Dalnex - 6171)	Janitorial Services	Public Works	29,840	35,039	31,970	28,720	33,320 Selected by competitive process
73	BFPE International - 1466	Fire Alarm	Public Works	18,330	8,302	New FY19	-	- Local Vendor, Competitive Pricing
74	Boland Services - 118	HVAC Services	Public Works	8,987	5,437	2,046	37,546	1,772 Local Vendor, Competitive Pricing
75	Bortek Industries - 979	Auto/Sweeper Parts	Public Works	10,331	13,899	New FY19	-	- Competitive Pricing & Value
76	Budget Painting - 734	Painting	Public Works	29,700	9,800	0	4,000	5,100 Competitive Pricing & Value
77	Chesapeake Ford Truck - 995	Auto Parts	Public Works	9,223	13,721	2,102	New FY18	- Competitive Pricing & Value
78	Climate Engineers-2210	HVAC service at AFC	Public Works	47,948	74,050	49,226	63,202	49,266 Local Vendor, Competitive Pricing
79	C N Robinson Lighing - 6118	LED Lighting	Public Works	34,935	8,143	6,212	108,748	78,955 Local Vendor, Competitive Pricing
80	Crovato Products & Svcs - 4009	Auto maintenance	Public Works	11,615	9,763	18,171	24,248	22,280 Local Vendor, Competitive Pricing
81	Crowley Construction - 1221	Roof repairs	Public Works	163,095	15,717	30,690	9,438	67,006 Local Vendor, Competitive Pricing
82	Cunningham Assoc-6786 (was West Rec-3787	Playground Wood Fiber/Mulch	Public Works	22,250	24,105	21,906	39,629	15,145 Local Vendor, Competitive Pricing
83	Dude Solutions Inc - 298	Facility Dude	Public Works	3,055	30,775	2,639	2,771	- Competitive Pricing & Value

City of Greenbelt, Maryland
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84	Densel Company - 630	Boiler Replacement	Public Works	510,817	56,361	233,610	New FY18	-	Selected by competitive process
85	Eastern Salt Co - 2772	Road Salt	Public Works	12,370	14,400	New FY19	-	-	Competitive Pricing & Value
86	Ennis-Flint - 980	Traffic signs/Crosswalks	Public Works	12,118	11,862	2,307	-	-	Competitive Pricing & Value
87	Ferguson Enterprises- 299	Plumbing services	Public Works	5,353	10,985	6,025	5,273	14,679	Local Vendor, Competitive Pricing
88	Fidelity Power Systems - 300	Generator Inspection & Maint.	Public Works	6,132	4,942	4,225	6,044	25,591	Long-term relationship
89	Gametime - 1043	Playground Equipment	Public Works	2,031	54,533	163,198	1,549	106,635	Local Vendor, Competitive Pricing
90	General Glass - 4746	Windows	Public Works	5,522	2,465	1,779	4,700	19,199	Selected by competitive process
91	GHE Electric Services Inc - 6290	Electrical Supplies & Repairs	Public Works	5,335	12,075	425	8,622	16,060	Local Vendor, Competitive Pricing
92	Grainger - 350	Filters, lights, tools, misc supplies	Public Works	7,925	7,618	3,711	5,100	5,147	Local Vendor, Competitive Pricing
93	Greenbelt Auto & Truck Repair - 1091	Auto body repair	Public Works	29,549	17,725	28,610	36,543	51,261	Local Vendor, Competitive Pricing
94	Greenbriar Community Assoc - 376	Landscape Maintenance	Public Works	12,545	11,599	7,555	6,288	12,077	Long-term relationship
95	Home Depot - 1183 + 6211	Miscellaneous supplies	Public Works	15,633	18,007	17,880	18,108	10,079	Local Vendor, Competitive Pricing
96	Hi-Line - 2317	Auto Shop Supplies for PD	Public Works	17,266	11,943	9,201	6,931	6,687	Local Vendor, Competitive Pricing
97	Innovative Pyrotechnic Concepts - 6595	Fireworks	Public Works	14,175	13,825	13,250	12,800	12,400	Specialized Service
98	Intercon Truck Equipment - 6331	Truck Equipment	Public Works	0	13,524	11,167	-	-	Competitive Pricing & Value
99	Kohler Equipment - 4683	Tools & Parts	Public Works	9,151	9,878	8,771	6,086	3,670	Local Vendor, Competitive Pricing
100	Leonard Paper Company - 2276	Paper towels & toilet tissue	Public Works	5,719	5,588	7,309	7,926	15,283	Competitive Pricing & Value
101	Mansfield Oil Co - 550	Diesel Fuel	Public Works	33,250	47,532	43,854	37,254	39,181	COG Contract
102	Manuel Tree Service - 6282	Tree pruning/removal	Public Works	13,500	4,900	16,100	30,750	2,200	Competitive Pricing & Value
103	Maryland Environmental Services - 559	Leaf grinding	Public Works	23,143	57,200	12,871	18,367	14,132	Local Vendor, Competitive Pricing
104	NZI Construction Corp - 670	Concrete & street work	Public Works	0	10,363	159,362	35,951	290,045	Selected by competitive process
105	Overhead Door - 681	Bay Door Repairs	Public Works	16,646	2,085	1,324	7,828	9,253	Specialized Service
106	P2 Maintenance Services - 3423	Landscape Maintenance	Public Works	47,094	5,521	New FY19	-	-	Competitive Pricing & Value
107	Packer Norris Parts - 5770	Vehicle Repair Auto Parts, direct from manufacturer	Public Works	14,354	3,315	9,395	6,749	7,618	Competitive Pricing & Value
108	Parts Authority - 5896	Auto Parts, Supplies & Tools	Public Works	43,316	46,838	42,686	62,772	55,636	Local Vendor, Competitive Pricing
109	Raymar Plumbing Services-767	Plumbing services	Public Works	13,190	27,506	31,002	15,244	38,931	Local Vendor, Competitive Pricing
110	Schindler Elevator - 799	Elevator service and repair	Public Works	9,164	15,975	12,490	13,001	13,319	Competitive Pricing & Value
111	Shapiro & Duncan Mechanical Contractors -5526	Pool Pac Service, HVAC-CC	Public Works	0	26,655	50,868	289,381	-	Competitive Pricing & Value
112	Sparks@Play-	Playground Equipment Installation	Public Works	New FY21	-	-	-	-	Selected by competitive process
113	Tilley Chemical Company - 1049	Oil and Lubricants	Public Works	5,654	4,810	New FY19	-	-	Selected by competitive process
114	VMP Construction - 951	Asphalt Work	Public Works	572,605	786,548	180,090	-	-	Selected by competitive process
115	Prince George's County- 693, 694 & 739	Landfill disposal services & I-Net	PW & IT	123,822	134,310	112,270	105,865	155,104	Specialized Service
116	Roberts Oxygen - 784	Propane & Pool Chemicals	PW & Rec	9,226	10,743	8,805	9,456	9,582	Competitive Pricing & Value
117	Amato Industries - 3679	Chlorine & Other Pool Chemicals	Recreation	10,046	9,445	8,407	11,123	10,858	MNCPPC Contract
118	Bonkosky, Laura - 3010	Yoga Instructor	Recreation	14,546	14,431	8,720	9,190	9,613	Local Vendor, Competitive Pricing
119	Doloff Printing - 259	Newsletters & Seasonal Brochures	Recreation	8,264	10,783	10,655	21,774	4,632	Competitive Pricing & Value
120	O'Brien Bus Service Inc - 672	Bus service for camps- shorter trips	Recreation	16,975	14,350	14,425	15,850	17,050	Competitive Pricing & Value
121	Weyers Floor Service 976	Wood floor re-surfacing & refinishing	Recreation	9,053	12,411	16,757	12,530	7,870	Competitive Pricing & Value

City of Greenbelt, Maryland
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3	International City/County Management Association (ICMA) - 419 + 512802	Deferred compensation program	All	629,160	619,798	537,937	756,697	783,318	Long-term relationship
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32	Columbia Bank - 523403	Banking services	Fin & Admin	36,619	38,862	38,445	33,986	31,347	Selected by competitive process
33	C N Robinson Lighing - 6118	LED Lighting	Public Works	34,935	8,143	6,212	108,748	78,955	Local Vendor, Competitive Pricing
34	Motorola - 6109	Radios & related service	Police	34,111	27,740	29,934	17,161	15,967	State Contract
35	GHA Technologies - 4077	Computers & Computer Equip	IT	33,866	17,177	1,962	10,239	19,290	Competitive Pricing & Value
36	Mansfield Oil Co - 550	Diesel Fuel	Public Works	33,250	47,532	43,854	37,254	39,181	COG Contract
37	Amazon.com - 7039	Misc products	All	32,208	31,312	New FY19	-	-	Competitive Pricing & Value
38	Granicus Inc - 4960	Video Streaming/Open Platform	Admin	30,950	25,518	36,606	9,489	9,489	Specialized Service
39	D & D Tire - 3204	Auto & Truck Tires	Police	30,770	33,171	28,751	26,292	21,541	State Contract
40	B Clean 3911 (name chg was Dalmex - 6171)	Janitorial Services	Public Works	29,840	35,039	31,970	28,720	33,320	Selected by competitive process
41	Budget Painting - 734	Painting	Public Works	29,700	9,800	0	4,000	5,100	Competitive Pricing & Value
42	Greenbelt Auto & Truck Repair - 1091	Auto body repair	Public Works	29,549	17,725	28,610	36,543	51,261	Local Vendor, Competitive Pricing
43	AT&T Mobility (1027) - 220218	Cellular phone service	All	29,197	36,575	39,399	44,049	41,979	State Contract
44	Greenman Pedersen - 379	Engineering consultant	Planning	29,022	101,298	118,035	115,398	100,410	Long-term relationship
45	Municipal Emerg Sv Dep - 145 (was Lawmen Supply - 6505)	Simmunition Training, body armor, uniforms	Police	26,985	26,255	25,903	19,665	16,067	Specialized Service
46	Maryland Municipal League-563	Membership	Admin	25,598	27,421	24,167	24,736	26,127	Govt Association
47	Miles & Stockbridge - 3801	Legal services: Bond Counsel	Admin	24,500	25,220	33,668	9,846	0	Specialized Service
48	MCCI - 2709	Laserfische Project Mgmt	IT	24,280	36,355	New FY19	-	-	Competitive Pricing & Value
49	Maryland Environmental Services - 559	Leaf grinding	Public Works	23,143	57,200	12,871	18,367	14,132	Local Vendor, Competitive Pricing
50	Cunningham Assoc-6786 (was West Rec-3787)	Playground Wood Fiber/Mulch	Public Works	22,250	24,105	21,906	39,629	15,145	Local Vendor, Competitive Pricing
51	Greenbelt News Review - 368	Legal & help wanted ads	Fin & Admin	21,770	24,181	25,363	19,068	22,235	Local Vendor, Competitive Pricing
52	Xerox - 292 (replacing COS)	Copier Service & supplies	All	20,827	20,028	16,653	6,722	-	Competitive Pricing & Value
53	Steven Keller - 2397 Metropolitan Washington Council of	Background Checks	Police	20,314	23,326	13,046	5,083	-	Long-term relationship
54	Governments - 601	Association fees	Admin	19,845	19,100	18,522	17,968	17,685	COG Contract
55	BPPE International - 1466	Fire Alarm	Public Works	18,330	8,302	New FY19	-	-	Local Vendor, Competitive Pricing
56	Galls Inc - 329	Uniforms and police equipment	Police	18,229	16,083	8,274	9,143	16,519	Sole Provider
57	Gun Shop, The 899	Firearms training, ammunition	Police	17,976	17,592	7,603	10,973	15,964	State Contract
58	University of Maryland - 942, 4847	Police Academy, Election tabulation	Police & Admin	17,897	4,452	11,903	4,452	9,946	Specialized Service
59	Municap - 3493	TIF Administrator	Fin & Admin	17,463	8,206	New FY19	-	-	Specialized Service
60	Hi-Line - 2317	Auto Shop Supplies for PD	Public Works	17,266	11,943	9,201	6,931	6,687	Local Vendor, Competitive Pricing

City of Greenbelt, Maryland
Recommended Vendors for Negotiated Purchase - FY 2021
Sorted by Highest to Lowest Amount Paid

Vendor-Number	Commodity	Requesting Department	FY2020	FY2019	FY2018	FY2017	FY2016	Justification for not Bidding	
61	O'Brien Bus Service Inc - 672	Bus service for camps- shorter trips	Recreation	16,975	14,350	14,425	15,850	17,050	Competitive Pricing & Value
62	Capitol Office Solutions -147	Copier Service & supplies	All	16,883	16,515	17,612	27,248	38,447	Competitive Pricing & Value
63	Overhead Door - 681	Bay Door Repairs	Public Works	16,646	2,085	1,324	7,828	9,253	Specialized Service
64	Home Depot - 1183 + 6211	Miscellaneous supplies	Public Works	15,633	18,007	17,880	18,108	10,079	Local Vendor, Competitive Pricing
65	Bonkosky, Laura - 3010	Yoga Instructor	Recreation	14,546	14,431	8,720	9,190	9,613	Local Vendor, Competitive Pricing
66	Packer Norris Parts - 5770	Vehicle Repair Auto Parts, direct from manufacturer	Public Works	14,354	8,315	9,395	6,749	7,618	Competitive Pricing & Value
67	Spay Now - 6734	Veterinarian services	Animal Control	14,302	15,161	15,823	9,910	12,900	Competitive Pricing & Value
68	Innovative Pyrotechnic Concepts - 6595	Fireworks	Public Works	14,175	13,825	13,250	12,800	12,400	Specialized Service
69	Manuel Tree Service - 6282	Tree pruning/removal	Public Works	13,500	4,900	16,100	30,750	2,200	Competitive Pricing & Value
70	Raymar Plumbing Services-767	Plumbing services	Public Works	13,190	27,506	31,002	15,244	38,931	Local Vendor, Competitive Pricing
71	Superion - Pentamation (was Sungard) - 1721	Financial system software maint	Finance	12,654	71,663	50,196	48,667	52,560	Sole Provider
72	Greenbriar Community Assoc - 376	Landscape Maintenance	Public Works	12,545	11,599	7,555	6,288	12,077	Long-term relationship
73	Occupational Medical Services - 3774	Employee Physicals	Fin & Admin	12,471	11,579	7,223	8,595	10,410	Competitive Pricing & Value
74	Eastern Salt Co - 2772	Road Salt	Public Works	12,370	14,400	New FY19	-	-	Competitive Pricing & Value
75	Ennis-Flint - 980	Traffic signs/Crosswalks	Public Works	12,118	11,862	2,307	-	-	Competitive Pricing & Value
76	Crovato Products & Svcs - 4009	Auto maintenance	Public Works	11,615	9,763	18,171	24,248	22,280	Local Vendor, Competitive Pricing
77	Microsoft - 6170	Email Service	IT	10,894	10,289	9,812	9,830	9,801	Competitive Pricing & Value
78	Quill - 3937	Office Supplies	Police	10,867	13,355	11,179	11,635	4,779	Competitive Pricing & Value
79	Ely Inc - 4183	Museum services/Storage	Admin	10,670	New FY20	-	-	-	Specialized Service
80	Suburban Signs Inc - 856	City Vehicle decals & Installation	PD, PW, PCD	10,586	19,872	7,035	8,902	9,175	Competitive Pricing & Value
81	Community College of Baltimore County - 2106	Police academy	Police	10,443	0	2,020	3,528	New FY17	Specialized Service
82	Bortek Industries - 979	Auto/Sweeper Parts	Public Works	10,331	13,899	New FY19	-	-	Competitive Pricing & Value
83	Greenbelt Homes Inc - 363	Museum Co-op fees & Playground Maint	Admin	10,074	15,942	13,129	18,005	6,770	Sole Provider
84	Amato Industries - 3679	Chlorine & Other Pool Chemicals	Recreation	10,046	9,445	8,407	11,123	10,858	MNCPPC Contract
85	Perconti Data Systems - 5396	Utopia System Upgrade & Maint	IT/Planning	9,995	14,495	13,495	5,995	5,995	Sole Provider
86	Howard County - 2572	Redlight Camera	Police	9,515	10,718	10,254	10,302	9,068	Specialized Service
87	CDW-G Computer Center Inc-153	Computers	IT	9,297	27,834	11,153	8,622	8,756	Competitive Pricing & Value
88	Roberts Oxygen - 784	Propane & Pool Chemicals	PW & Rec	9,226	10,743	8,805	9,456	9,582	Competitive Pricing & Value
89	Chesapeake Ford Truck - 995	Auto Parts	Public Works	9,223	13,721	2,102	New FY18	-	Competitive Pricing & Value
90	Schindler Elevator - 799	Elevator service and repair	Public Works	9,164	15,975	12,490	13,001	13,319	Competitive Pricing & Value
91	Kohler Equipment - 4683	Tools & Parts	Public Works	9,151	9,878	8,771	6,086	3,670	Local Vendor, Competitive Pricing
92	Weyers Floor Service 976	Wood floor re-surfacing & refinishing	Recreation	9,053	12,411	16,757	12,530	7,870	Competitive Pricing & Value

City of Greenbelt, Maryland
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Sorted by Highest to Lowest Amount Paid

Vendor-Number	Commodity	Requesting Department	FY2020	FY2019	FY2018	FY2017	FY2016	Justification for not Bidding	
93	SHI International Corp - 4028	Computer supplies & Licensing	IT	9,012	New FY20	-	-	-	Competitive Pricing & Value
94	Boland Services - 118	HVAC Services	Public Works	8,987	5,437	2,046	37,546	1,772	Local Vendor, Competitive Pricing
95	Silver Hill Cleaners - 149	Uniform cleaning	Police	8,356	9,042	12,062	14,598	19,912	Competitive Pricing & Value
96	Doloff Printing - 259	Newsletters & Seasonal Brochures	Recreation	8,264	10,783	10,655	21,774	4,632	Competitive Pricing & Value
97	Epstein, Norman-1374	Psychological services	CARES	8,250	9,900	10,890	10,450	11,000	Long-term relationship
98	Grainger - 350	Filters, lights, tools, misc supplies	Public Works	7,925	7,618	3,711	5,100	5,147	Local Vendor, Competitive Pricing
99	Vermont systems - 956	Rec Trac Upgrade, Training, Maint	IT	7,194	13,968	16,562	6,353	8,394	Specialized Service
100	Complus Data Innovations - 4299	Parking ticket collection services	Police	6,979	14,133	14,434	21,569	28,662	Competitive Pricing & Value
101	Best, Best & Krieger - 137	Cable Issues & Franchise Negotiations, Small Cell Issues	Admin	6,385	15,058	1,127	4,308	new FY17	Long-term relationship
102	Nicholas P Pipino & Assoc - 982	Audio Visual Maint Contract	Admin	6,374	4,945	143,484	New FY18	-	State Contract
103	Fidelity Power Systems - 300	Generator Inspection & Maint.	Public Works	6,132	4,942	4,225	6,044	25,591	Long-term relationship
104	AXON - 620	Body Cameras	Police	5,850	64,624	66,499	New FY18	-	Specialized Service
105	Leonard Paper Company - 2276	Paper towels & toilet tissue	Public Works	5,719	5,588	7,309	7,926	15,283	Competitive Pricing & Value
106	Tilley Chemical Company - 1049	Oil and Lubricants	Public Works	5,654	4,810	New FY19	-	-	Selected by competitive process
107	General Glass - 4746	Windows	Public Works	5,522	2,465	1,779	4,700	19,199	Selected by competitive process
108	Ferguson Enterprises- 299	Plumbing services	Public Works	5,353	10,985	6,025	5,273	14,679	Local Vendor, Competitive Pricing
109	GHE Electric Services Inc - 6290	Electrical Supplies & Repairs	Public Works	5,335	12,075	425	8,622	16,060	Local Vendor, Competitive Pricing
110	Washington Post - 7055	Employment Advertising	HR	5,290	10,030	New FY19	-	-	Competitive Pricing & Value
111	Petsmart - 3339	Animal Food & Supplies	Animal Control	5,288	8,702	9,398	7,933	10,178	Local Vendor, Competitive Pricing
112	J&M Security Solutions - 1007	Security Cameras	IT	3,925	100,859	53,500	New FY18	-	Selected by competitive process
113	Assa Abloy Entrance Systems US Inc-840	Door repairs	Public Works	3,400	9,860	5,807	-	-	Local Vendor, Competitive Pricing
114	Dude Solutions Inc - 298	Facility Dude	Public Works	3,055	30,775	2,639	2,771	-	Competitive Pricing & Value
115	Gametime - 1043	Playground Equipment	Public Works	2,031	54,533	163,198	1,549	106,635	Local Vendor, Competitive Pricing
116	Bolton Partners Inc - 4789	Post Retirement Medical	Fin & Admin	2,000	9,500	0	9,500	0	Actuarial Study every two years
117	Davenport & Co. LLC - 3061	Financial Consultant	Admin	0	18,119	New FY19	-	-	Specialized Service
118	Zones - 34	Computer Equipment	IT	0	810	43,820	24,979	6,577	Last competitive quote June 2016
119	Bradley Site Design - 1918	Design & Signage for Gateway and Buddy Attick Park Projects	Planning	0	1,000	8,004	20,904	23,096	Long-term relationship
120	NAA, Inc. - 3905	Remediation of CC Windows	Planning	0	New FY20	-	-	-	Selected by competitive process
121	Emerg Serv Consult Intl - 2933 (was Fields Consulting Group - 5873)	Promotional Assessment Center	Police	0	18,000	0	20,500	0	Competitive Pricing & Value
122	Intercon Truck Equipment - 6331	Truck Equipment	Public Works	0	13,524	11,167	-	-	Competitive Pricing & Value
123	NZI Construction Corp - 670	Concrete & street work	Public Works	0	10,363	159,362	35,951	290,045	Selected by competitive process

City of Greenbelt, Maryland
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124 <u>Shapiro & Duncan Mechanical Contractors -5526</u>	Pool Pac Service, HVAC-CC	Public Works	0	26,655	50,868	289,381	-	Competitive Pricing & Value
125 <u>Sparks@Play -</u>	Playground Equipment Installation	Public Works	New FY21	-	-	-	-	Selected by competitive process
126 <u>CTC Technology & Energy</u>	Oversee Small Cell Applications	Admin	New FY21	-	-	-	-	Specialized Service

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	Vendor-Number	Commodity	Requesting Department	FY2020	FY2019	FY2018	FY2017	FY2016	Justification for not Bidding
1	Bolton Partners Inc - 4789	Post Retirement Medical	Fin & Admin	2,000	9,500	0	9,500	0	Actuarial Study every two years
2	James River Solutions - 6703	Unleaded Fuel	All	129,302	163,746	135,569	113,561	137,438	COG Bid
3	Mansfield Oil Co - 550	Diesel Fuel	Public Works	33,250	47,532	43,854	37,254	39,181	COG Contract
4	Metropolitan Washington Council of Governments - 601	Association fees	Admin	19,845	19,100	18,522	17,968	17,685	COG Contract
5	Carefirst Bluecross Blueshield - 512803	Employee Health Insurance	All	1,477,025	1,973,703	1,870,005	1,620,784	1,737,313	Competitive Pricing & Value
6	Express Scripts - 512808	Employee prescription drugs	All	272,906	315,635	304,580	273,546	301,523	Competitive Pricing & Value
7	Local Government Insurance Trust - 1125 & 528	Liability & property insurance	All	157,033	153,823	158,696	157,522	149,667	Competitive Pricing & Value
8	Delta Dental - 6092	Employee Dental Insurance	All	109,026	124,351	120,425	110,734	121,095	Competitive Pricing & Value
9	Acme Auto Leasing LLC - 3190	Police Undercover Leased Vehicle	Police	61,875	78,993	61,875	88,750	45,000	Competitive Pricing & Value
10	P2 Maintenance Services - 3423	Landscape Maintenance	Public Works	47,094	5,521	New FY19	-	-	Competitive Pricing & Value
11	Trippe Sports & Promotions LLC - 4466	Uniforms	All	39,155	11,885	10,050	7,845	9,879	Competitive Pricing & Value
12	The Hartford - 3694 (formerly Aetna Middletown - 4257)	Employee life insurance	All	37,499	39,296	34,749	36,821	39,105	Competitive Pricing & Value
13	GHA Technologies - 4077	Computers & Computer Equip	IT	33,866	17,177	1,962	10,239	19,290	Competitive Pricing & Value
14	Amazon.com - 7039	Misc products	All	32,208	31,312	New FY19	-	-	Competitive Pricing & Value
15	Budget Painting - 734	Painting	Public Works	29,700	9,800	0	4,000	5,100	Competitive Pricing & Value
16	MCCI - 2709	Laserfische Project Mgmt	IT	24,280	36,355	New FY19	-	-	Competitive Pricing & Value
17	Xerox - 292 (replacing COS)	Copier Service & supplies	All	20,827	20,028	16,653	6,722	-	Competitive Pricing & Value
18	O'Brien Bus Service Inc - 672	Bus service for camps- shorter trips	Recreation	16,975	14,350	14,425	15,850	17,050	Competitive Pricing & Value
19	Capitol Office Solutions -147	Copier Service & supplies	All	16,883	16,515	17,612	27,248	38,447	Competitive Pricing & Value
20	Packer Norris Parts - 5770	Vehicle Repair Auto Parts, direct from manufacturer	Public Works	14,354	8,315	9,395	6,749	7,618	Competitive Pricing & Value
21	Spay Now - 6734	Veterinarian services	Animal Control	14,302	15,161	15,823	9,910	12,900	Competitive Pricing & Value
22	Manuel Tree Service - 6282	Tree pruning/removal	Public Works	13,500	4,900	16,100	30,750	2,200	Competitive Pricing & Value
23	Occupational Medical Services - 3774	Employee Physicals	Fin & Admin	12,471	11,579	7,223	8,595	10,410	Competitive Pricing & Value
24	Eastern Salt Co - 2772	Road Salt	Public Works	12,370	14,400	New FY19	-	-	Competitive Pricing & Value
25	Ennis-Flint - 980	Traffic signs/Crosswalks	Public Works	12,118	11,862	2,307	-	-	Competitive Pricing & Value
26	Microsoft - 6170	Email Service	IT	10,894	10,289	9,812	9,830	9,801	Competitive Pricing & Value
27	Quill - 3937	Office Supplies	Police	10,867	13,355	11,179	11,635	4,779	Competitive Pricing & Value
28	Suburban Signs Inc - 856	City Vehicle decals & Installation	PD, PW, PCD	10,586	19,872	7,035	8,902	9,175	Competitive Pricing & Value
29	Bortek Industries - 979	Auto/Sweeper Parts	Public Works	10,331	13,899	New FY19	-	-	Competitive Pricing & Value
30	CDW-G Computer Center Inc-153	Computers	IT	9,297	27,834	11,153	8,622	8,756	Competitive Pricing & Value

City of Greenbelt, Maryland
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Vendor-Number	Commodity	Requesting Department	FY2020	FY2019	FY2018	FY2017	FY2016	Justification for not Bidding	
31	Roberts Oxygen - 784	Propane & Pool Chemicals	PW & Rec	9,226	10,743	8,805	9,456	9,582	Competitive Pricing & Value
32	Chesapeake Ford Truck - 995	Auto Parts	Public Works	9,223	13,721	2,102	New FY18	-	Competitive Pricing & Value
33	Schindler Elevator - 799	Elevator service and repair	Public Works	9,164	15,975	12,490	13,001	13,319	Competitive Pricing & Value
34	Weyers Floor Service 976	Wood floor re-surfacing & refinishing	Recreation	9,053	12,411	16,757	12,530	7,870	Competitive Pricing & Value
35	SHI International Corp - 4028	Computer supplies & Licensing	IT	9,012	New FY20	-	-	-	Competitive Pricing & Value
36	Silver Hill Cleaners - 149	Uniform cleaning	Police	8,356	9,042	12,062	14,598	19,912	Competitive Pricing & Value
37	Doloff Printing - 259	Newsletters & Seasonal Brochures	Recreation	8,264	10,783	10,655	21,774	4,632	Competitive Pricing & Value
38	Complus Data Innovations - 4299	Parking ticket collection services	Police	6,979	14,133	14,434	21,569	28,662	Competitive Pricing & Value
39	Leonard Paper Company - 2276	Paper towels & toilet tissue	Public Works	5,719	5,588	7,309	7,926	15,283	Competitive Pricing & Value
40	Washington Post - 7055	Employment Advertising	HR	5,290	10,030	New FY19	-	-	Competitive Pricing & Value
41	Dude Solutions Inc - 298	Facility Dude	Public Works	3,055	30,775	2,639	2,771	-	Competitive Pricing & Value
42	Emerg Serv Consult Intl - 2933 (was Fields Consulting Group - 5873)	Promotional Assessment Center	Police	0	18,000	0	20,500	0	Competitive Pricing & Value
43	Intercon Truck Equipment - 6331	Truck Equipment	Public Works	0	13,524	11,167	-	-	Competitive Pricing & Value
44	Shapiro & Duncan Mechanical Contractors -5526	Pool Pac Service, HVAC-CC Construction Inspection/Management Services	Public Works	0	26,655	50,868	289,381	-	Competitive Pricing & Value Competitive Pricing, long-term relationship and Greenbelt firm
45	Charles P. Johnson & Assoc - 4802	Services	Planning	195,868	66,520	35,417	0	0	Competitive Pricing & Value
46	Crowley Construction - 1221	Roof repairs	Public Works	163,095	15,717	30,690	9,438	67,006	Competitive Pricing, Local Vendor
47	Delta Telephone & Cabling - 5016	Phone Maint & Licenses	IT	61,885	7,123	9,612	8,300	1,288	Competitive Pricing, Local Vendor
48	Climate Engineers-2210	HVAC service at AFC	Public Works	47,948	74,050	49,226	63,202	49,266	Competitive Pricing, Local Vendor
49	Parts Authority - 5896	Auto Parts, Supplies & Tools	Public Works	43,316	46,838	42,686	62,772	55,636	Competitive Pricing, Local Vendor
50	C N Robinson Lighting - 6118	LED Lighting	Public Works	34,935	8,143	6,212	108,748	78,955	Competitive Pricing, Local Vendor
51	Greenbelt Auto & Truck Repair - 1091	Auto body repair	Public Works	29,549	17,725	28,610	36,543	51,261	Competitive Pricing, Local Vendor
52	Maryland Environmental Services - 559	Leaf grinding	Public Works	23,143	57,200	12,871	18,367	14,132	Competitive Pricing, Local Vendor
53	Cunningham Assoc-6786 (was West Rec-3787)	Playground Wood Fiber/Mulch	Public Works	22,250	24,105	21,906	39,629	15,145	Competitive Pricing, Local Vendor
54	Greenbelt News Review - 368	Legal & help wanted ads	Fin & Admin	21,770	24,181	25,363	19,068	22,235	Competitive Pricing, Local Vendor
55	BFPE International - 1466	Fire Alarm	Public Works	18,330	8,302	New FY19	-	-	Competitive Pricing, Local Vendor
56	Hi-Line - 2317	Auto Shop Supplies for PD	Public Works	17,266	11,943	9,201	6,931	6,687	Competitive Pricing, Local Vendor
57	Home Depot - 1183 + 6211	Miscellaneous supplies	Public Works	15,633	18,007	17,880	18,108	10,079	Competitive Pricing, Local Vendor
58	Bonkosky, Laura - 3010	Yoga Instructor	Recreation	14,546	14,431	8,720	9,190	9,613	Competitive Pricing, Local Vendor
59	Raymar Plumbing Services-767	Plumbing services	Public Works	13,190	27,506	31,002	15,244	38,931	Competitive Pricing, Local Vendor
60	Crovato Products & Svcs - 4009	Auto maintenance	Public Works	11,615	9,763	18,171	24,248	22,280	Competitive Pricing, Local Vendor
61	Kohler Equipment - 4683	Tools & Parts	Public Works	9,151	9,878	8,771	6,086	3,670	Competitive Pricing, Local Vendor

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62	Boland Services - 118	HVAC Services	Public Works	8,987	5,437	2,046	37,546	1,772 Competitive Pricing, Local Vendor
63	Grainger - 350	Filters, lights, tools, misc supplies	Public Works	7,925	7,618	3,711	5,100	5,147 Competitive Pricing, Local Vendor
64	Ferguson Enterprises- 299	Plumbing services	Public Works	5,353	10,985	6,025	5,273	14,679 Competitive Pricing, Local Vendor
65	GHE Electric Services Inc - 6290	Electrical Supplies & Repairs	Public Works	5,335	12,075	425	8,622	16,060 Competitive Pricing, Local Vendor
66	Petsmart - 3339	Animal Food & Supplies	Animal Control	5,288	8,702	9,398	7,933	10,178 Competitive Pricing, Local Vendor
67	Assa Abloy Entrance Systems US Inc-840	Door repairs	Public Works	3,400	9,860	5,807	-	- Competitive Pricing, Local Vendor
68	Gametime - 1043	Playground Equipment	Public Works	2,031	54,533	163,198	1,549	106,635 Competitive Pricing, Local Vendor
69	Maryland Municipal League-563	Membership	Admin	25,598	27,421	24,167	24,736	26,127 Gov't Association
70	American Traffic Solutions (ATS) - 3203	Redlight citation processing	Police	260,615	217,918	180,149	215,786	224,126 Howard County Contract
71	Zones - 34	Computer Equipment	IT	0	810	43,820	24,979	6,577 Last competitive quote June 2016
72	International City/County Management Association (ICMA) - 419 + 512802	Deferred compensation program	All	629,160	619,798	537,937	756,697	783,318 Long-term relationship
73	Key Risk Ins (replaced Chesapeake Employers Ins FY19) - 210190	Workers compensation insurance	All	617,530	567,882	692,182	632,756	615,769 Long-term relationship
74	Greenman Pedersen - 379	Engineering consultant	Planning	29,022	101,298	118,035	115,398	100,410 Long-term relationship
75	Steven Keller - 2397	Background Checks	Police	20,314	23,326	13,046	5,083	- Long-term relationship
76	Greenbriar Community Assoc - 376	Landscape Maintenance	Public Works	12,545	11,599	7,555	6,288	12,077 Long-term relationship
77	Epstein, Norman-1374	Psychological services	CARES	8,250	9,900	10,890	10,450	11,000 Long-term relationship
78	Best, Best & Krieger - 137	Cable Issues & Franchise Negotiations, Small Cell Issues	Admin	6,385	15,058	1,127	4,308	New FY17 Long-term relationship
79	Fidelity Power Systems - 300	Generator Inspection & Maint.	Public Works	6,132	4,942	4,225	6,044	25,591 Long-term relationship
80	Bradley Site Design - 1918	Design & Signage for Gateway and Buddy Attick Park Projects	Planning	0	1,000	8,004	20,904	23,096 Long-term relationship
81	Amato Industries - 3679	Chlorine & Other Pool Chemicals	Recreation	10,046	9,445	8,407	11,123	10,858 M-NCPPC Contract
82	Staples - 486, 5718 & 5925	Office & Green Cleaning Supplies	All	39,155	24,149	19,944	16,508	23,865 NJPA Contract
83	VMP Construction - 951	Asphalt Work	Public Works	572,605	786,548	180,090	-	- Selected by competitive process
84	Densel Company - 630	Boiler Replacement	Public Works	510,817	56,361	233,610	New FY18	- Selected by competitive process
85	Friends of Old Greenbelt Theatre - 6742	Theatre management	Admin	141,427	59,217	63,128	37,228	42,107 Selected by competitive process
86	Alexander & Cleaver PA - 905	Legal Services	Admin	91,106	164,542	28,100	New FY18	- Selected by competitive process
87	Tyler Tech (includes Executime) 5332	CAD Computer System & Executime	PD & Finance	90,303	51,006	104,350	100,196	98,304 Selected by competitive process
88	Cohn Reznick - replaced McGladrey 2015	Auditing services	Fin & Admin	37,500	36,500	35,500	34,500	32,500 Selected by competitive process
89	Columbia Bank - 523403	Banking services	Fin & Admin	36,619	38,862	38,445	33,986	31,347 Selected by competitive process
90	B Clean 3911 (name chg was Dalmex - 6171)	Janitorial Services	Public Works	29,840	35,039	31,970	28,720	33,320 Selected by competitive process
91	Tilley Chemical Company - 1049	Oil and Lubricants	Public Works	5,654	4,810	New FY19	-	- Selected by competitive process

City of Greenbelt, Maryland
Recommended Vendors for Negotiated Purchase - FY 2021
Sorted by Justification for not Bidding

Vendor-Number	Commodity	Requesting Department	FY2020	FY2019	FY2018	FY2017	FY2016	Justification for not Bidding	
92	General Glass - 4746	Windows	Public Works	5,522	2,465	1,779	4,700	19,199	Selected by competitive process
93	J&M Security Solutions - 1007	Security Cameras	IT	3,925	100,859	53,500	New FY18	-	Selected by competitive process
94	NAA, Inc. - 3905	Remediation of CC Windows	Planning	0	New FY20	-	-	-	Selected by competitive process
95	NZI Construction Corp - 670	Concrete & street work	Public Works	0	10,363	159,362	35,951	290,045	Selected by competitive process
96	Sparks@Play -	Playground Equipment Installation	Public Works	New FY21	-	-	-	-	Selected by competitive process
97	Verizon - 523801	Local phone service	All	42,728	48,916	33,677	23,290	12,482	Sole Provider
98	Galls Inc - 329	Uniforms and police equipment	Police	18,229	16,083	8,274	9,143	16,519	Sole Provider
99	Superion - Pentamaton (was Sungard) - 1721	Financial system software maint	Finance	12,654	71,663	50,196	48,667	52,560	Sole Provider
100	Greenbelt Homes Inc - 363	Museum Co-op fees & Playground Maint	Admin	10,074	15,942	13,129	18,005	6,770	Sole Provider
101	Perconti Data Systems - 5396	Utopia System Upgrade & Maint	IT/Planning	9,995	14,495	13,495	5,995	5,995	Sole Provider
102	Rekor Recognition Systems - 3487 (was Brekford International - 4533)	Speed Cameras; Purchase and installation of Police Laptops	Police	211,520	239,500	260,400	245,000	272,480	Specialized Service
103	Prince George's County- 693, 694 & 739	Landfill disposal services & I-Net	PW & IT	123,822	134,310	112,270	105,865	155,104	Specialized Service
104	Jackson Lewis - 6613	Legal Services: CBA	Admin	59,581	310	47,747	20,507	0	Specialized Service
105	Granicus Inc - 4960	Video Streaming/Open Platform	Admin	30,950	25,518	36,606	9,489	9,489	Specialized Service
106	Municipal Emerg Sv Dep - 145 (was Lawmen Supply - 6505)	Simmunition Training, body armor, uniforms	Police	26,985	26,255	25,903	19,665	16,067	Specialized Service
107	Miles & Stockbridge - 3801	Legal services: Bond Counsel	Admin	24,500	25,220	33,668	9,846	0	Specialized Service
108	University of Maryland - 942, 4847	Police Academy, Election tabulation	Police & Admin	17,897	4,452	11,903	4,452	9,946	Specialized Service
109	Municap - 3493	TIF Administrator	Fin & Admin	17,463	8,206	New FY19	-	-	Specialized Service
110	Overhead Door - 681	Bay Door Repairs	Public Works	16,646	2,085	1,324	7,828	9,253	Specialized Service
111	Innovative Pyrotechnic Concepts - 6595	Fireworks	Public Works	14,175	13,825	13,250	12,800	12,400	Specialized Service
112	Ely Inc - 4183	Museum services/Storage	Admin	10,670	New FY20	-	-	-	Specialized Service
113	Community College of Baltimore County - 2106	Police academy	Police	10,443	0	2,020	3,528	New FY17	Specialized Service
114	Howard County - 2572	Redlight Camera	Police	9,515	10,718	10,254	10,302	9,068	Specialized Service
115	Vermont systems - 956	Rec Trac Upgrade, Training, Maint	IT	7,194	13,968	16,562	6,353	8,394	Specialized Service
116	AXON - 620	Body Cameras	Police	5,850	64,624	66,499	New FY18	-	Specialized Service
117	Davenport & Co. LLC - 3061	Financial Consultant	Admin	0	18,119	New FY19	-	-	Specialized Service
118	CTC Technology & Energy	Oversee Small Cell Applications	Admin	New FY21	-	-	-	-	Specialized Service
119	Maryland State Retirement System 512806, 512807, 527301, & 527302	Retirement and pension plans	All	1,857,509	1,785,878	1,682,060	1,590,937	1,598,295	State Agency
120	Major Police Supply - 4188	Emergency equipment & installatioin on police vehicles	Police	162,120	141,446	31,409	78,250	68,202	State Contract
121	Verizon Wireless 1966	Police laptops & Cell Phones	All	39,250	43,152	41,239	41,764	43,901	State Contract

City of Greenbelt, Maryland
Recommended Vendors for Negotiated Purchase - FY 2021
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Vendor-Number	Commodity	Requesting Department	FY2020	FY2019	FY2018	FY2017	FY2016	Justification for not Bidding
122	Motorola - 6109	Radios & related service	Police	34,111	27,740	29,934	17,161	15,967 State Contract
123	D & D Tire - 3204	Auto & Truck Tires	Police	30,770	33,171	28,751	26,292	21,541 State Contract
124	AT&T Mobility (1027) - 220218	Cellular phone service	All	29,197	36,575	39,399	44,049	41,979 State Contract
125	Gun Shop, The 899	Firearms training, ammunition	Police	17,976	17,592	7,603	10,973	15,964 State Contract
126	Nicholas P Pipino & Assoc - 982	Audio Visual Maint Contract	Admin	6,374	4,945	143,484	New FY18	- State Contract

