

Introduced: Mr. Jordan
1st Reading: July 12, 2021
2nd Reading: August 9, 2021
Passed: August 9, 2021
Posted: August 10, 2021
Effective: August 9, 2021

RESOLUTION NUMBER 2091

A RESOLUTION TO AUTHORIZE THE NEGOTIATED PURCHASE OF CERTAIN GOODS AND SERVICES FROM VARIOUS VENDORS AS ENUMERATED HEREIN WHEN TOTAL FISCAL YEAR PURCHASES FROM EACH VENDOR EXCEED TEN THOUSAND DOLLARS (\$10,000)

WHEREAS, Section 40, "Purchases," of the Greenbelt City Charter, as amended, authorizes the City Council to waive bidding procedures and to authorize by resolution a negotiated purchase or contract whenever it is in the best interests of the City; and

WHEREAS, the purchases of certain goods and services from certain vendors during Fiscal Year 2022 individually may cost less than \$10,000 but will in the aggregate exceed \$10,000 for the year; and

WHEREAS, payment for the various vendors will be based on the best current negotiated or contract price available; and

WHEREAS, monies for these goods and services have already been approved by the City Council in the Fiscal Year 2022 budget; and

WHEREAS, the City Council has determined it to be in the best interests of the City to purchase the goods and services listed for the enumerated reasons on a negotiated basis. NOW, THEREFORE,

BE IT RESOLVED by the Council of the City of Greenbelt, Maryland, that the City Manager be and hereby is authorized to purchase the following goods and services listed.

- See Attachment -

PASSED by the Council of the City of Greenbelt, Maryland, at its regular meeting of August 9, 2021.



Colin A Byrd, Mayor

ATTEST:



Bonita Anderson, City Clerk

City of Greenbelt, Maryland

Recommended Vendors for Negotiated Purchase - FY 2022

Vendor-Number	Commodity	Requesting Department	FY2021	FY2020	FY2019	FY2018	FY2017	Justification for not Bidding
1 Alexander & Cleaver PA - 905	Legal Services	Admin	98642	91,106	164,542	28,100	New FY18	Selected by competitive process
2 Best, Best & Krieger - 137	Cable Issues & Franchise Negotiations, Small Cell Issues	Admin	213	6,385	15,058	1,127	4,308	Long-term relationship
3 CTC Technology & Energy	Oversee Small Cell Applications	Admin	-	New FY21	-	-	-	Specialized Service
4 Davenport & Co. LLC - 3061	Financial Consultant	Admin	45,000	0	18,119	New FY19	-	Specialized Service
5 Electec Election Services, Inc	Voting Services	Admin - Elections	19,701	2,346	0	2,346	0	Specialized Service
6 Ely Inc - 4183	Museum services/Storage	Admin	17,240	10,670	New FY20	-	-	Specialized Service
7 Friends of Old Greenbelt Theatre - 6742	Theatre management	Admin	48,000	141,427	59,217	63,128	37,228	Selected by competitive process
8 Fovndry/Van Eperen	Communications Services	Admin - PIO	New FY21	0	0	0	0	Sole Provider
9 Granicus Inc - 4960	Video Streaming/Open Platform	Admin	32,205	30,950	25,518	36,606	9,489	Specialized Service
10 Greenbelt Homes Inc - 363	Museum Co-op fees & Playground Maint	Admin	10,820	10,074	15,942	13,129	18,005	Sole Provider
11 Jackson Lewis - 6613	Legal Services: CBA	Admin	27,141	59,581	310	47,747	20,507	Specialized Service
12 Jill Grant & Associates - 7864	Legal Support:Maglev,Bureau of Engraving & Printing	Admin	199,995	New FY21	-	-	-	Specialized Service
13 Maryland Municipal League-563	Membership	Admin	25,286	25,598	27,421	24,167	24,736	Govt Association
14 Metropolitan Washington Council of Govern	Association fees	Admin	38,665	19,845	19,100	18,522	17,968	COG Contract
15 Miles & Stockbridge - 3801	Legal services: Bond Counsel	Admin	21,500	24,500	25,220	33,668	9,846	Specialized Service
16 Nicholas P Pipino & Assoc - 982	Audio Visual Maint Contract	Admin	11,228	6,374	4,945	143,484	New FY18	State Contract
17 Amazon.com - 7039	Misc products	All	38,605	32,208	31,312	New FY19	-	Competitive Pricing & Value
18 AT&T Mobility - 1027	Cellular phone service	All	27,624	29,197	36,575	39,399	44,049	State Contract
19 Capitol Office Solutions -147	Copier Service & supplies	All	19,183	16,883	16,515	17,612	27,248	Competitive Pricing & Value
20 Carefirst Bluecross Blueshield - 3619	Employee Health Insurance	All	1,824,714	1,477,025	1,973,703	1,870,005	1,620,784	Competitive Pricing & Value
21 Key Risk/StarNet Ins (replaced Chesapeake E Workers compensation insurance		All	625,882	617,530	567,882	692,182	632,756	Long-term relationship
22 Delta Dental - 6092	Employee Dental Insurance	All	115,845	109,026	124,351	120,425	110,734	Competitive Pricing & Value
23 Express Scripts - 512808	Employee prescription drugs	All	287,792	272,906	315,635	304,580	273,546	Competitive Pricing & Value
24 The Hartford - 3694 512805+220216	Employee life insurance	All	31,663	37,499	39,296	34,749	36,821	Competitive Pricing & Value
25 International City/County Management Assc	Deferred compensation program	All	626,735	629,160	619,798	537,937	756,697	Long-term relationship
26 James River Solutions - 6703	Unleaded Fuel	All	156,357	129,302	163,746	135,569	113,561	COG Bid
27 Life Safety Systems - 7714 & 7776	Door security	All	195,225	New FY21	-	-	-	Sole Provider
28 Local Government Insurance Trust- 1125 & 5	Liability & property insurance	All	167,690	157,033	153,823	158,696	157,522	Competitive Pricing & Value

City of Greenbelt, Maryland

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29 Maryland State Retirement System	5128C Retirement and pension plans	All	2,054,492	1,857,509	1,785,878	1,682,060	1,590,937	State Agency
30 Staples - 486, 5718 & 5925	Office & Green Cleaning Supplies	All	27,234	39,155	24,149	19,944	16,508	NJPA Contract
31 Trippe Sports & Promotions LLC - 4466	Uniforms	All	5,421	39,155	11,885	10,050	7,845	Competitive Pricing & Value
33 Verizon - 523801	Local phone service	All	49,583	42,728	48,916	33,677	23,290	Sole Provider
34 Verizon Wireless 1966	Police laptops & Cell Phones	All	39,594	39,250	43,152	41,239	41,764	State Contract
35 Xerox - 292 (replacing COS)	Copier Service & supplies	All	14,773	20,827	20,028	16,653	6,722	Competitive Pricing & Value
37 Petsmart - 3339	Animal Food & Supplies	Animal Control	2,170	5,288	8,702	9,398	7,933	Local Vendor, Competitive Pricing
38 Spay Now - 6734	Veterinarian services	Animal Control	6,032	14,302	15,161	15,823	9,910	Competitive Pricing & Value
39 Epstein, Norman-1374	Psychological services	CARES	8,250	8,250	9,900	10,890	10,450	Long-term relationship
40 Bolton Partners Inc - 4789	Post Retirement Medical	Fin & Admin	9,880	2,000	9,500	0	9,500	Actuarial Study every two years
41 Cohn Reznick - replaced McGladrey 2015	Auditing services	Fin & Admin	37,500	37,500	36,500	35,500	34,500	Selected by competitive process
42 Columbia Bank - 523403	Banking services	Fin & Admin	25,744	36,619	38,862	38,445	33,986	Selected by competitive process
43 Greenbelt News Review - 368	Legal & help wanted ads	Fin & Admin	25,172	21,770	24,181	25,363	19,068	Local Vendor, Competitive Pricing
44 Municap - 3493	TIF Administrator	Fin & Admin	11,700	17,463	8,206	New FY19	-	Specialized Service
45 Occupational Medical Services - 3774	Employee Physicals	Fin & Admin	17,206	12,471	11,579	7,223	8,595	Competitive Pricing & Value
46 Superior - Pentamation (was Sungard) - 1721	Financial system software maint	Finance	56,592	12,654	71,663	50,196	48,667	Sole Provider
47 Washington Post - 7055	Employment Advertising	HR	8,365	5,290	10,030	New FY19	-	Competitive Pricing & Value

City of Greenbelt, Maryland

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48 CDW-G Computer Center Inc-153	Computers	IT	11,416	9,297	27,834	11,153	8,622	Competitive Pricing & Value
49 Delta Telephone & Cabling - 5016	Phone Maint & Licenses	IT	4,686	61,885	7,123	9,612	8,300	Local Vendor, Competitive Pricing
50 GHA Technologies - 4077	Computers & Computer Equip	IT	32,621	33,866	17,177	1,962	10,239	Competitive Pricing & Value
51 J&M Security Solutions - 1007	Security Cameras	IT	35,330	3,925	100,859	53,500	New FY18	Selected by competitive process
52 MCCI - 2709	Laserfische Project Mgmt	IT	26,500	24,280	36,355	New FY19	-	Competitive Pricing & Value
53 Microsoft - 6170	Email Service	IT	12,741	10,894	10,289	9,812	9,830	Competitive Pricing & Value
54 SHI International Corp - 4028	Computer supplies & Licensing	IT	29,483	9,012	New FY20	-	-	Competitive Pricing & Value
55 Vermont systems - 956	Rec Trac Upgrade, Training, Maint	IT	0	7,194	13,968	16,562	6,353	Specialized Service
56 Perconti Data Systems - 5396	Utopia System Upgrade & Maint	IT/Planning	9,995	9,995	14,495	13,495	5,995	Sole Provider
57 Charles P. Johnson & Assoc - 4802	Construction Inspection/ Management Services	Planning	57,172	195,868	66,520	35,417	0	Competitive Pricing, long-term relat
58 Bradley Site Design - 1918	Design & Signage for Gateway and Bud	Planning	0	0	1,000	8,004	20,904	Long-term relationship
59 Greenman Pedersen - 379	Engineering consultant	Planning	53,011	29,022	101,298	118,035	115,398	Long-term relationship
60 NAA, Inc. - 3905	Remediation of CC Windows	Planning	0	0	New FY20	-	-	Selected by competitive process
61 Acme Auto Leasing LLC - 3190	Police Undercover Leased Vehicle	Police	78,750	61,875	78,993	61,875	88,750	Competitive Pricing & Value
62 American Traffic Solutions (ATS) - 3203	Redlight citation processing	Police	285,368	260,615	217,918	180,149	215,786	Howard County Contract
63 AXON - 620	Body Cameras	Police	0	5,850	64,624	66,499	New FY18	Specialized Service
64 Community College of Baltimore County - 2106	Police academy	Police	0	10,443	0	2,020	3,528	Specialized Service
65 Complus Data Innovations - 4299	Parking ticket collection services	Police	0	6,979	14,133	14,434	21,569	Competitive Pricing & Value
66 D & D Tire - 3204	Auto & Truck Tires	Police	24,470	30,770	33,171	28,751	26,292	State Contract
67 Dr. Jack Leeb - 1766	Employment Assessments/Testing	Police	14,480	7,515	7,475	5,535	4,045	Long-term relationship
68 Emerg Serv Consult Intl - 2933(was Fields Cc	Promotional Assessment Center	Police	18,000	0	18,000	0	20,500	Competitive Pricing & Value
69 Galls Inc - 329	Uniforms and police equipment	Police	10,683	18,229	16,083	8,274	9,143	Sole Provider
70 Gun Shop, The 899	Firearms training, ammunition	Police	2,369	17,976	17,592	7,603	10,973	State Contract
71 Howard County - 2572	Redlight Camera	Police	10,485	9,515	10,718	10,254	10,302	Specialized Service
72 Municipal Emerg Sv Dep - 145(was Lawmen :	Simmunition Training, body armor, uniforms	Police	24,321	26,985	26,255	25,903	19,665	Specialized Service
73 Major Police Supply - 4188	Emergency equipment & installatioin on police vehicles	Police	31,666	162,120	141,446	31,409	78,250	State Contract
74 Motorola - 6109	Radios & related service	Police	23,573	34,111	27,740	29,934	17,161	State Contract
75 Quill - 3937	Office Supplies	Police	10,198	10,867	13,355	11,179	11,635	Competitive Pricing & Value

City of Greenbelt, Maryland

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76	Rekor Recognition Systems - 3487(was Brekl Speed Cameras; Purchase and installation of Police Laptops	Police	194,440	211,520	239,500	260,400	245,000	Specialized Service
77	Silver Hill Cleaners - 149	Uniform cleaning	6,789	8,356	9,042	12,062	14,598	Competitive Pricing & Value
78	Tyler Tech (includes Executime) 5332	CAD Computer System & Executime	54,081	90,303	51,006	104,350	100,196	Selected by competitive process
79	Suburban Signs Inc - 856	City Vehicle decals & Installation	1,466	10,586	19,872	7,035	8,902	Competitive Pricing & Value
80	University of Maryland - 942, 4847	Police Academy, Election tabulation	250	17,897	4,452	11,903	4,452	Specialized Service
81	Assa Abloy Entrance Systems US Inc-840	Door repairs	3,860	3,400	9,860	5,807	-	Local Vendor, Competitive Pricing
82	B Clean 3911 (name chg was Dalmex - 6171)	Janitorial Services	86,738	29,840	35,039	31,970	28,720	Selected by competitive process
83	BFPE International - 1466	Fire Alarm	35,099	18,330	8,302	New FY19	-	Local Vendor, Competitive Pricing
84	Boland Services - 118	HVAC Services	65,283	8,987	5,437	2,046	37,546	Local Vendor, Competitive Pricing
85	Bortek Industries - 979	Auto/Sweeper Parts	15,580	10,331	13,899	New FY19	-	Competitive Pricing & Value
86	Brylin Glass LLC - 7753	Sculpture & Window Repair	19,235	New FY21	-	-	-	Selected by competitive process
87	Budget Painting - 734	Painting	19,250	29,700	9,800	0	4,000	Competitive Pricing & Value
88	Carquest Auto Parts-3101	Auto Parts	11,303	7,575	3,604	1,896	2,460	Competitive Pricing & Value
89	Chesapeake Ford Truck - 995	Auto Parts	14,929	9,223	13,721	2,102	New FY18	Competitive Pricing & Value

City of Greenbelt, Maryland

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90	Climate Engineers-2210	HVAC service at AFC	Public Works	51,189	47,948	74,050	49,226	63,202	Local Vendor, Competitive Pricing
91	C N Robinson Lighting - 6118	LED Lighting	Public Works	68,157	34,935	8,143	6,212	108,748	Local Vendor, Competitive Pricing
92	Crovato Products & Svcs - 4009	Auto maintenance	Public Works	9,917	11,615	9,763	18,171	24,248	Local Vendor, Competitive Pricing
93	Crowley Construction - 1221	Roof repairs	Public Works	913	163,095	15,717	30,690	9,438	Local Vendor, Competitive Pricing
94	Cunningham Assoc-6786 (was West Rec-3787)	Playground Wood Fiber/Mulch	Public Works	0	22,250	24,105	21,906	39,629	Local Vendor, Competitive Pricing
95	Dude Solutions Inc - 298	Facility Dude	Public Works	5,162	3,055	30,775	2,639	2,771	Competitive Pricing & Value
96	Densel Company - 630	Boiler Replacement	Public Works	58,491	510,817	56,361	233,610	New FY18	Selected by competitive process
97	Eastern Salt Co - 2772	Road Salt	Public Works	2,383	12,370	14,400	New FY19	-	Competitive Pricing & Value
98	Ennis-Flint - 980	Traffic signs/Crosswalks	Public Works	4,631	12,118	11,862	2,307	-	Competitive Pricing & Value
99	The Fibar Group LLC - 4233	Engineered wood	Public Works	13,438	2,236	0	0	0	Competitive Pricing & Value
100	Fidelity Power Systems - 300	Generator Inspection & Maint.	Public Works	8,691	6,132	4,942	4,225	6,044	Long-term relationship
101	Gametime - 1043	Playground Equipment	Public Works	1,658	2,031	54,533	163,198	1,549	Local Vendor, Competitive Pricing
102	General Glass - 4746	Windows	Public Works	44,455	5,522	2,465	1,779	4,700	Selected by competitive process
103	GHE Electric Services Inc - 6290	Electrical Supplies & Repairs	Public Works	15,163	5,335	12,075	425	8,622	Local Vendor, Competitive Pricing
104	Grainger - 350	Filters, lights, tools, misc supplies	Public Works	12,692	7,925	7,618	3,711	5,100	Local Vendor, Competitive Pricing
105	Granturk Equipment Company Inc - 351	Auto parts	Public Works	17,363	733	177,962	531	1,017	Sole Provider
106	Greenbelt Auto & Truck Repair - 1091	Auto body repair	Public Works	21,210	29,549	17,725	28,610	36,543	Local Vendor, Competitive Pricing
107	Greenbriar Community Assoc - 376	Landscape Maintenance	Public Works	9,650	12,545	11,599	7,555	6,288	Long-term relationship
108	Home Depot - 1183 + 6211	Miscellaneous supplies	Public Works	14,976	15,633	18,007	17,880	18,108	Local Vendor, Competitive Pricing
109	Hi-Line - 2317	Auto Shop Supplies for PD	Public Works	20,433	17,266	11,943	9,201	6,931	Local Vendor, Competitive Pricing
110	Innovative Pyrotechnic Concepts - 6595	Fireworks	Public Works	0	14,175	13,825	13,250	12,800	Specialized Service
111	Intercon Truck Equipment - 6331	Truck Equipment	Public Works	0	0	13,524	11,167	-	Competitive Pricing & Value
112	Jams Lawn and Gardening Inc - 7938	Landscape Maintenance	Public Works	1,956	New FY21	-	-	-	Selected by competitive process
113	Kohler Equipment - 4683	Tools & Parts	Public Works	8,759	9,151	9,878	8,771	6,086	Local Vendor, Competitive Pricing
114	Leonard Paper Company - 2276	Paper towels & toilet tissue	Public Works	13,977	5,719	5,588	7,309	7,926	Competitive Pricing & Value
115	Mansfield Oil Co - 550	Diesel Fuel	Public Works	6,713	33,250	47,532	43,854	37,254	COG Contract
116	Manuel Tree Service - 6282	Tree pruning/removal	Public Works	32,200	13,500	4,900	16,100	30,750	Competitive Pricing & Value
117	Maryland Environmental Services - 559	Leaf grinding	Public Works	31,453	23,143	57,200	12,871	18,367	Local Vendor, Competitive Pricing
118	Overhead Door - 681	Bay Door Repairs	Public Works	2,265	16,646	2,085	1,324	7,828	Specialized Service

City of Greenbelt, Maryland

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119 P2 Maintenance Services - 3423	Landscape Maintenance	Public Works	60,888	47,094	5,521 New FY19	-	-	Competitive Pricing & Value
120 Packer Norris Parts - 5770	Vehicle Repair Auto Parts, direct from manufacturer	Public Works	13,532	14,354	8,315	9,395	6,749	Competitive Pricing & Value
121 Parts Authority - 5896	Auto Parts, Supplies & Tools	Public Works	37,690	43,316	46,838	42,686	62,772	Local Vendor, Competitive Pricing
122 Raymar Plumbing Services-767	Plumbing services	Public Works	3,932	13,190	27,506	31,002	15,244	Local Vendor, Competitive Pricing
123 Republic Services #411 - 7734	Recycling	Public Works	16,548 New FY21	-	-	-	-	Selected by competitive process
124 Rexel of America LLC	Parts	Public Works	13,044	12,992	10,240	5,138	1,220	Competitive Pricing & Value
125 Schindler Elevator - 799	Elevator service and repair	Public Works	22,928	9,164	15,975	12,490	13,001	Competitive Pricing & Value
126 Shapiro & Duncan Mechanical Contractors -5526	Pool Pac Service, HVAC-CC	Public Works	835	0	26,655	50,868	289,381	Competitive Pricing & Value
127 SiteOne Landscape Supply LLC - 415	Landscape plants/supplies	Public Works	12,074	2,286	11,442	3,174	2,176	Competitive Pricing & Value
128 Sparks@Play -	Playground Equipment Installation	Public Works	35,189 New FY21	-	-	-	-	Selected by competitive process
129 VMP Construction - 951	Asphalt Work	Public Works	365,371	572,605	786,548	180,090	-	Selected by competitive process
130 Prince George's County- 693, 694 & 739	Landfill disposal services & I-Net	PW & IT	78,909	123,822	134,310	112,270	105,865	Specialized Service
131 Roberts Oxygen - 784	Propane & Pool Chemicals	PW & Rec	9,701	9,226	10,743	8,805	9,456	Competitive Pricing & Value
132 Amato Industries - 3679	Chlorine & Other Pool Chemicals	Recreation	3,678	10,046	9,445	8,407	11,123	MNCPPC Contract
133 Bonkosky, Laura - 3010	Yoga Instructor	Recreation	6,754	14,546	14,431	8,720	9,190	Local Vendor, Competitive Pricing
134 Doloff Printing - 259	Newsletters & Seasonal Brochures	Recreation	0	8,264	10,783	10,655	21,774	Competitive Pricing & Value
135 O'Brien Bus Service Inc - 672	Bus service for camps- shorter trips	Recreation	0	16,975	14,350	14,425	15,850	Competitive Pricing & Value
136 Weyers Floor Service 976	Wood floor re-surfacing & refinishing	Recreation	2,800	9,053	12,411	16,757	12,530	Competitive Pricing & Value